

# CONTRACT



**WXII**  
**700 Coliseum Drive**  
**Winston-Salem, NC 27106**  
**(336)721-9944**

www.wxii12.com

And:

**Mentzer Media Services**  
**600 Fairmont Ave**  
**Suite 306**  
**Towson, MD 21286**

<b>Contract / Revision</b> 948027 /		<b>Alt Order #</b> 07901194
<b>Product</b> AMER 4 PROSPERITY		
<b>Contract Dates</b> 09/04/12 - 09/10/12		<b>Estimate #</b> 410
<b>Advertiser</b> Americans for Prosperity		<b>Original Date / Revision</b> 08/31/12 / 08/31/12
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Station</b> WXII	<b>Account Executive</b> Fran Berg	<b>Sales Office</b> Eagle-Washingt
<b>Special Handling</b>		
<b>Demographic</b> Adults 50+		
<b>IDB#</b> 1021	<b>Advertiser Code</b>	<b>Product Code</b>
<b>Agency Ref</b>		<b>Advertiser Ref</b>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WXII	09/04/12	09/06/12	M-F WXII 12 News @ Noon	12-1pm		1:00			NM	3	\$1,800.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-TWT---				3	\$600.00			
N 2	WXII	09/04/12	09/07/12	M-F 3-4P	M-F 3-4P		1:00			NM	3	\$1,500.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-T-TF--				3	\$500.00			
N 3	WXII	09/04/12	09/07/12	M-F WXII 12 News @ 5 pm	5-6pm		1:00			NM	3	\$6,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-Tw-F--				3	\$2,000.00			
N 4	WXII	09/04/12	09/06/12	M-F WXII 12 News @ 6 pm	6-630pm		1:00			NM	3	\$9,600.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-TWT---				3	\$3,200.00			
N 5	WXII	09/04/12	09/09/12	M-Su WXII 12 News @ 11 pm	11-1135pm		1:00			NM	4	\$11,200.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-T-TF-S				4	\$2,800.00			
N 6	WXII	09/05/12	09/05/12	NFL Football	830p-12x		1:00			NM	2	\$24,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	--W----				2	\$12,000.00			
N 7	WXII	09/07/12	09/07/12	DATELINE	10-11pm		1:00			NM	1	\$4,000.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	----F--				1	\$4,000.00			
N 8	WXII	09/08/12	09/08/12	WXII 12 Sa/Su News at 6am	6-8am		1:00			NM	2	\$1,600.00
		Class of Time - Immediately Pre-emptible without notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc. does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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948027 /	07901194

Contract Dates	Product	Estimate #
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Advertiser	Original Date / Revision
Americans for Prosperity	08/31/12 / 08/31/12

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-----S-				2	\$800.00			
N 9	WXII	09/08/12	09/08/12	Sa WXII 12 News @ 6 pm	6-630pm;		1:00			NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-----S-				1	\$1,000.00			
N 10	WXII	09/10/12	09/10/12	M-F WXII 12 News @ Noon	12-1pm		1:00			NM	1	\$600.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	M-----				1	\$600.00			
N 11	WXII	09/10/12	09/10/12	M-F 3-4P	M-F 3-4P		1:00			NM	1	\$500.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	M-----				1	\$500.00			
N 12	WXII	09/10/12	09/10/12	M-F WXII 12 News @ 5 pm	5-6pm		1:00			NM	1	\$2,800.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	M-----				1	\$2,800.00			
N 13	WXII	09/10/12	09/10/12	M-F WXII 12 News @ 6 pm	6-630pm		1:00			NM	1	\$3,600.00
Class of Time - Immediately Pre-emptible without notice												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/10/12	09/16/12	M-----				1	\$3,600.00			
<b>Totals</b>											<b>26</b>	<b>\$68,200.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/10/12	26	\$68,200.00	\$57,970.00
<b>Totals</b>	<b>26</b>	<b>\$68,200.00</b>	<b>\$57,970.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> <span style="color: red; font-size: 1.2em; margin-left: 100px;">WX11</span>	<b>Date:</b> <span style="color: blue; font-size: 1.2em; margin-left: 10px;">8/30/12</span>
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I, Lauren A. Schumacher  
do hereby request station time concerning the following issue:

Americans for Prosperity

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
VARIES					

**Total Charges:** \$ 67000 GROSS

This broadcast time will be used by: Americans for Prosperity

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

☐ Yes
 ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Americans for Prosperity

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☒ a corporation; ☐ a committee; ☐ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER**

1/17/2012      John Flynn      703-224-3200  
Date      Signature      Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ Accepted      ☐ Accepted in Part      ☐ Rejected

      Brian Barnow      NSM  
Signature      Printed Name      Title